A warm welcome: meet the United Utilities team



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Stronger, Greener, Healthier: Our plan for Lancashire



Water for the North West

Introducing United Utilities

Providing our services

- 7 million customers and over 200,000 businesses
- 86 water treatment works
- **43,000** km of water pipes
- **79,000** km of wastewater pipes enough to go around the Earth twice!
- 584 wastewater treatment works

Focus on the North West's five counties

Building our plan for Cheshire, Cumbria, Greater Manchester, Lancashire and Merseyside (inc. Halton), delivering outcomes for people in the places where they live.



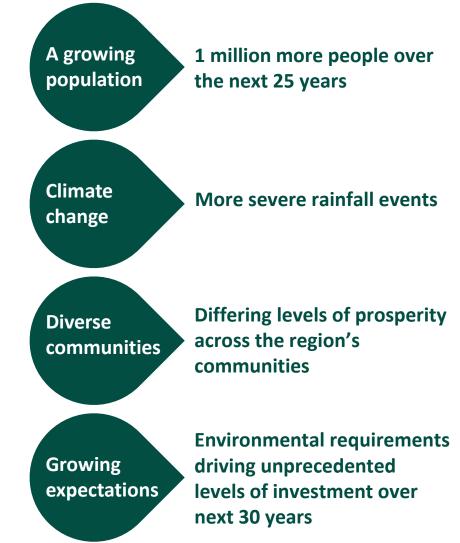
Who owns us and what is their role?

- **Listed company**, owned by thousands of shareholders
- Investors include pension funds, individual shareholders and employees
- Provide funds so we can invest to improve services for customers and the environment
- Since privatisation, this model has supported over £20bn of investment in services to customers and the environment
- In the 2020–25 period shareholders are funding £140m of affordability schemes

Building a plan for the North West

| 7.3 million people and 200,000 businesses | Industrial heritage and Victorian infrastructure | Challenges facing |
|--|---|--|
| Rainy, hilly region so water stored mainly in reservoirs | 12% of households affected by water poverty | A growing population 1 million the new |
| 29 designated bathing waters | 34% of land in the region has environmental protection | Climate change |
| Annual water runoff 28% more than rest of country | 54% of sewer system is combined, with 2,200 storm overflows | Diverse communities communities |
| | | Growing expectations next 3 |

ng our region



This is what you told us is important

We've spoken to 95,000 customers and these are the areas you've said matter most and we should be addressing



Great quality water now and in the future



Improvements in the natural environment, in particular storm overflows and river water quality



Reduce the amount of leakage



Ensure the North West is a great place to live and work



Support vulnerable customers



Spend money wisely and efficiently

We're investing to make the North West stronger, greener and healthier

So we're proposing to deliver on things that matter to you

£13.7bn plan Largest for over 100 years



7x increase In value of the environmental programme



£3.1bn investment

2 million people Safeguarding water supplies



500km of rivers

Improved water quality

1.4 million customers

Protecting and enhancing rivers across the region

60% spill reduction (decade to 2030)

Halving the chance of a hosepipe ban



30,000 jobs 7,000 new roles



 \checkmark

£525m affordability support



Helping one in six customers

We've adapted our plan based on your feedback

| Your feedback was that you wanted | Our earlier plans were | | In our submitted plan, here's what we're proposing | |
|-------------------------------------|--|--|---|--|
| Reduced leakage | Renew 695km of pipes | | Renewing 950km of pipes | |
| Help with bills | £500m affordability support package | | £525m affordability support Helping one in six households | |
| Reduced water usage | Install 670,000 smart meters | | Installing 900,000 smart meters, more allocated for businesses | |
| Reduced spills | 60% reduction | | Targeting the biggest spills reduction in England, accelerated long-term target | |
| Reduced flooding | Internal sewer flooding incidents – 30% reduction | | £247 million in rainfall management, 32% reduction in sewer flooding incidents | |
| Job opportunities for the region | Support 22,500 jobs from 2020 | | An additional 7,000 jobs created through our plan | |

Our proposals are an important step towards 2050

Safeguarding services now and for the future



Addressing your priorities in Lancashire – our proposed plan



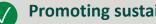
Stronger



- 55,300 supported with affordability help, this will double by 2030
- **Priority Services**
 - 66,600 supported through



Employing more than 860 people across Lancashire, with more green jobs created



Promoting sustainable development

Greener

- £870 million to improve the 35km rivers of Lancashire
- Improving fish and eel migration at Stocks reservoir and the Calder River intake
- Partnerships to improve rivers, coastlines and peatland with the Fylde Hub, Turning Tides, Ribble Rivers Trust, Wyre NFM, RSPB and more
- £729 million to reduce spills from 91 storm overflows



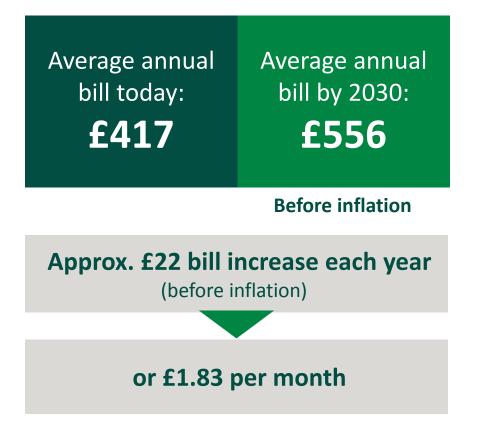
Healthier



- Reducing impacts on taste, smell and appearance of water
- £270 million to improve four bathing waters and protect shellfish waters
- £1 billion to ensure resilient water supplies, by improving the Haweswater Aqueduct

Affordability is important

Average cost to you would be around £1.52 per day by 2030. Bill increases are linked to new requirements and services.



74% of all customers support our plan, but 43% were concerned about affordability

Doubling our support package: £525 million

- One in six customers supported
- £200 million funded by shareholders

590,000

households to be supported with affordability help

What happens next?

The plan we have submitted will be reviewed by water industry regulators:

- Ofwat Efficiency, stretch, ambition and value for money
- Drinking Water Inspectorate Quality and safety of drinking water supply
- Environment Agency and Natural England
 Delivery of environmental requirements and objectives
- Consumer Council for Water Customer experience, service, support and value for money



But we're not waiting...

In summary...

We're delivering on what matters We're delivering a step change in customer and environmental outcomes

We're delivering significant growth and investment in the North West County based approach – holding ourselves to account



We have shared our business plan across the North West:

- Over 550,000 customer communications
- Engaged with over 400 local stakeholders
- Roadshows
- Community group presentations county specific
- See for yourself

It matters!



Hear more about how we're delivering our plans for Lancashire in future sessions like this

