

# QUAL QUESTIONNAIRE: GENERAL PUBLIC, FUTURE BILLS & VULNERABLE

Case No (office use only)			Project Title : United Utilities LTDS Customer Ambitions Job No :			
PwC	Research Interviewer No:				Q Date :	
	iew Date : be completed)	dd/mr	m/yy		Attended : Yes No	
(IIIuSt	(a 20 30p. 0.02)				Interview length (must complete)	
	F	PLEASE COMPL	LETE A	ADDRE	SS DETAILS ON BACK PAGE	
D1	GENDER (QUOTA)		Male emale Other	1 2 3	D6 ETHNICITY (QUOTAS)  White British	1
	RECRUIT AN EVEN SPLIT	Prefer not t	to say	4	Irish Polish	2 3
D2	AGE (QUOTAS)		18-24 25-34 35-44 45-54 55-64 65+	1 2 3 4 5 6	Other Eastern European (please specify) Other White (please specify)  Mixed White and Black Caribbean White and Black African White and Asian Other Mixed Asian or Asian British	6 7 8 9
	Please write in actual age				Indian Pakistani Bangladeshi Other Asian	10 11 12 13
	SEE CRITERIA DOC FOR	QUOTAS			Black or Black British Afro – Caribbean	
D3	SOCIAL CLASS (QUOTA)  SEE CRITERIA DOC FOR	PATOLIO	AB C1 C2 DE	1 2 3 4	African Other Black Chinese or other ethnic groups Chinese Other ethnic group	14 15 16 17 18
		QUUTAS			D7 WHO IS THE CHIEF INCOME EARNER IN THE	
D4	EMPLOYMENT STATUS	Not currently wo	rt time ployed parent tudent	1 2 3 4 5 6 7	HOUSEHOLD.  Yourself Other  N.B HOUSEHOLD MAY NOT BE WORKING  D8 OCCUPATION OF CHIEF INCOME EARNER	1 2
	RECRUIT A MIX					
D5	WHICH INDUSTRY/SECTO	OR DO YOU WOR	RK IN:		D9 TYPE OF INDUSTRY/FIRM OF CHIEF INCOME EARN	



DATE OF DEPTH/GROUP :	TIME OF DEPTH/GROUP:	TYPE:	LOCATION:				
	es, a local water and waster	name is from PwC Resear water provider, to understan					
interview) with a trained res	searcher. Following this, you	nterview (either in a 120 minu may be asked to take part in a You will receive £XX as a tha	a further stage of t	he res			
The interview will be condutaking part?	ıcted in English - you will ne	ed to speak and write fluent	English - are you	nteres	sted in		
	eed, I need to let you know that oject and for no other purpose.	the details you provide to us wi	ll be used for this				
Your participation in (including any audio,	<b>READ OUT TO ALL:</b> Your participation in this research is optional. By agreeing to take part, your personal details (including any audio, video and typed up transcripts of interviews) will be held securely on our systems for 12 months. After this point, your personal data will be permanently deleted from our systems.						
	n on how we store and use your ww.pwcresearch.com/uc/privac	r personal data, please see our ystatement/	Privacy				
	to someone in relation to this st .com (+44 7967 707174)	tudy, please contact <b>Katie Jone</b>	9 <b>s</b> -				
		by for us to process your person e Privacy Statement and key inf					
			Yes  No	(S) 1 	Q1 		
	No and I do not want	to be contacted again, please		2	T&C		
		I'm not sure – I need	I more information	4	Provide link		
IF CODE 2 OR 3, TH MANAGER	IANK AND CLOSE. IF CODE	3, RECRUITER TO FLAG WIT	H PROJECT				
				1 1	1		



Q1	Firstly, can I just check if you or any members of your family or friends work or have ever worked in any of the following industries?		
	,	(M)	
	Marketing	1	
	Market Research	2	
	Journalism	3	
	Utilities (water and energy providers)	4	
	Utility regulators (eg, Ofgem, Ofwat)	5	T&C
	None of these	6	Q2
	T&C – THANK YOU FOR YOUR HELP SO FAR BUT UNFORTUNATELY ON THIS OCCASION I AM NOT ALLOWED TO INTERVIEW ANYONE WHO WORKS IN THAT PARTICULAR INDUSTRY		
Q2	And have you attended any discussions for the purpose of market research during the past 6 months?		
	Yes	(S)	
		1	T&C
	No		
	110	2	Q3a
	T&C – THANK YOU FOR YOUR HELP SO FAR BUT UNFORTUNATELY ON THIS OCCASION I AM NOT ALLOWED TO INTERVIEW ANYONE WHO HAS ATTENDED ANY DISCUSSIONS FOR THE PURPOSE OF RESEARCH DURING THE PAST 6 MONTHS		
Q3a	Which county in the UK do you currently live in?	(0)	
	Chashira	(S)	
	Cheshire	1	
	Cumbria	2	
	Greater Manchester	3	004
	Lancashire	4	Q3b
	Merseyside	5	
	Nicos of the edge of	_	T00
	None of the above NOTE - RECRUITER TO ASK FOR TOWN AND POSTCODE.	6	T&C
_			
_			
	GROUPS 1-8: A MIX OF PARTICIPANTS FROM ACROSS ALL 5 COUNTIES -		
	REPRESENTATION FROM AT LEAST 3 IN EACH		]
	<ul> <li>VULNERABLE INTERVIEWS: AT LEAST 2 PARTICIPANTS PER COUNTY AREA.</li> <li>VULNERABLE INTERVIEWS: 1 PARTICIPANT TO BE FROM BORDER AREAS.</li> </ul>		



Q3b	Would you describe where you live as		
	Inner city area Suburban area A town A village Rural / countryside Other (Please Specify)	(S) 1 2 3 4 5 6	
	<ul> <li>GROUP 1 &amp; 2 (GENERAL PUBLIC): INNER CITY LOCATION (CODE 1)</li> <li>GROUPS 3, 4, 5 &amp; 6 (GENERAL PUBLIC): SUBURBAN LOCATIONS (CODE 2 OR 3)</li> <li>GROUPS 7 &amp; 8 (GENERAL PUBLIC): RURAL LOCATIONS (CODE 4 OR 5)</li> <li>GROUPS 9-10 (FUTURE CUSTOMERS): MIX OF AREAS ACROSS THE GROUPS</li> <li>VULNERABLE INTERVIEWS: MIX OF AREAS ACROSS THE DEPTHS</li> </ul>		
Q4a	What is your current living situation?		
	I am currently living at home with my parents I am currently at University where my water bill is included in the rental agreement	1 2	Q4b Q5
	I live on my own I live with friends I live with my partner I live with my partner and children I live with my children Other (PLEASE SPECIFY)	3 4 5 6 7 8	Q4b
	GROUPS 1-8 (GENERAL PUBLIC): MIX OF CODES 3-7		
	GROUPS 9-10 (FUTURE CUSTOMERS): MUST CODE 1 OR 2 AND FULFIL AGE QUOTA DEPTHS 1-12 (VULNERABLE): MIX OF CODES 3-7		
	T&C – THANK YOU FOR YOUR HELP SO FAR BUT UNFORTUNATELY ON THIS OCCASION I AM NOT ALLOWED TO INTERVIEW ANYONE WHO IS NOT INVOLVED IN DECISIONS FOR THEIR HOUSEHOLD UTILITIES		
Q4b	What involvement, if any, do you have in dealing with your water supplier and paying your water bill?		
	I am solely responsible I have joint responsibility	(S) 1 2	Q5 
	I don't have any involvement	3	(*)
	ALL 'GENERNAL PUBLIC' GROUPS AND 'VULNERABLE' DEPTHS TO CODE 1 OR 2 ALL 'FUTURE CUSTOMERS' TO CODE 3.		



Q5	Who is your current water supplie	r?						
						United Utiliti	(S)	Q6
						Oth		T&C
	ALL TO BE A UNITED UTILITIES	S CUSTOME	ER					
	T&C - THANK YOU FOR YOUR AM NOT ALLOWED TO INTERCUSTOMER							
Q6	Please select which best describe	es your curre	nt water supply	<i>'</i> :				
					Motoro	d water cur	olv (S)	
						d water supped water supp	- 1	Q7
						Don't kno		
Q7	NOTE - RECRUIT AN MIX OF 'N I am going to read out several fac					. von are:		
QΊ	rain going to read out several lac	iors. For eac	on racion, pieas	e can you ten	ille wiletilei	you are.	(S)	
		Not at all concerned (1)	Slightly unconcerned (2)	Neither concerned nor unconcerne d	Slightly concerned (4)	Extremely concerned (5)	1	Q8
				(3)			2	
	Reducing carbon emissions (*)						3	
	Flooding (*)							
	Food prices						4	
	Pollution (*)							
	Future gas supplies and energy prices							
	The availability of future water supplies (*)							
	Conservation / loss and creation of natural habitats (*)							
	RECRUIT BASED ON ENGAGE USE THE POINTS GIVEN IN TH			IGHTI V IINC	CONCERNE	D = 2		
	POINTS) TO WORK OUT THE P FOR THE OPTIONS HIGHLIGHT 'ENGAGED' = TOTAL SCORE O 'UNENGAGED' = TOTAL SCOR	ARTICIPAN FED IN YELL OF 24+	TS TOTAL SC					



		ı	
Q8	How often do you read your water bill statements?		
		(S)	
	Every month	1	
	Every three months	2	
	Every six months	3	Q9
	Once a year or less	4	
	Never	5	
	RECRUIT BASED ON ENGAGEMENT: PART ONE		
	'ENGAGED' = CODES 1-3; 'UNENGAGED' = CODES 4-5		
	ENGAGED - CODES 1-3, UNENGAGED - CODES 4-3		
Q9	In general, how often do you contact United Utilities?		
		(S)	
	Every month	1	
	Every three months	2	
	Every six months	3	Q10
		4	
	Once a year or less	5	
	Never		
	RECRUIT BASED ON ENGAGEMENT: PART TWO		
	ENGAGED = CODES 1-3; UNENGAGED = CODES 4-5		
	GENERAL PUBLIC AND FUTURE CUSTOMER GROUPS: SKIP TO Q16		
	VULNERABLE CUSTOMER DEPTHS: GO TO Q10		
	We would like to make sure that we speak to a broad mix of people, and so have a couple of	additi	onal
Q10	duestions to ask about your personal circumstances  Have you been in contact with United Utilities for any of the following:		
4.0	That's year seen in contact than entitled canade for any or and following.	(S)	
	Additional needs with communication e.g. reading or understanding bills	1	
	Need for consistent access to water e.g. due to medical conditions or caring responsibilities	2	Q11
	None of the above	3	
	DEPTH 7&8: RECRUIT 1 PARTICIPANT PER DEPTH FROM THOSE THAT CODE 2 (IE, NEED		
	FOR CONSISTENT ACCESS TO WATER)		
Q11	Approximately, what is the current total value of your households annual income (i.e. the combined		
	income of all occupants, including benefits, before tax, and before housing costs)? Please note that		
	the information provided will be treated in the strictest confidence.	(S)	
	Under £5k	1	
	£5k — £9,999k	2	
	£10k – £13,999k	3	Q12
	£14k – £21k	4	
	Over £21k	5	
	Low income definition: Part One Small households (1-3 people) to have total household income under £14k (Code 1-3)		
	Larger households (3+) people to have total household income under £21k (Code 4)		
	Larger households (37) people to have total household income under £21k (Code 4)		



Q12	Thinking about your financial situation more generally now, which of the following describes you best?		
	I feel comfortable paying my bills and don't struggle to make the payments	(S)	
	I am generally able to pay my bills each month, but I sometimes struggle to find the money	1	
		2	T&C
	I find it hard to pay my bills/make my credit repayments every month and frequently have	_	
	missed/late payment I'm not able to make my repayments/pay my bills every month	3	Q13
	Thi not able to make my repayments/pay my bills every month	4	QIS
	Low Income definition: Part Two	•	
	DEPTH 5&6: RECRUIT 1 PARTICIPANT PER DEPTH FROM THOSE THAT CODE 3 OR 4		
	(RECRUIT A MIX OF CODES 3 & 4)		
Q13	Which of the following brands does your water and sewerage services fall into? (NB: The monthly		
QIS	amount assumes that the bill is paid over a 12-month period)		
	amount assumes that the bill is paid over a 12 month periody	(S)	
	Less than £13 per month (Less than £150 per year)	`1 <sup>′</sup>	
	£13-16 per month (£151-£200 per year)	2	
	£17-£20 per month (£201-£250 per year)	3	
	£21-£25 per month (£251-£300 per year)	4	
	£26-£29 per month (£301-£350 per year)	5	
	£30-£33 per month (£351-£400 per year)	6	
	£34-£37 per month (£401-£450 per year)	7	
	£38-£41 per month (£451-£500 per year) £42-£45 per month (£501-£550 per year)	8 9	
	£46-£50 per month (£551-£600 per year)	9 10	
	£51-£54 per month (£601-£650 per year)	11	
	£55-£58 per month (£651-£700 per year)	12	
	£59-£62 per month (£701-£750 per year)	13	
	£63-£66 per month (£751-£800 per year	14	
	Over £66 per month (Over £800 per year)	15	
	I'm not sure	16	
Q14	Please indicate which, if any, of the conditions or impairments listed below affect you. Your response		
α	will be kept completely confidential. (Note: please code all respondents' responses, respondent can		
	code more than one condition / impairment)		
		(M)	
	Learning disability	1	
	Memory impairment (e.g. cognitive disorder or dementia)	2	
	Low literacy Hearing impairment (e.g. Deafness or partial hearing)	3	
	Visual Impairment (e.g. Dearness or partial nearing)  Visual Impairment (e.g. Blindness or partial sight)	4 5	
	Mental health condition	6	
	Physical/mobility disability	7	
	Speech impairment	8	
	Social/behavioural impairment (e.g. Autism Asperger's syndrome or Attention Deficit Disorder)	9	
		_	
	Prefer not to say	10	
	None of the above	11	
	DEPTH 3 & 4: RECRUIT 1 PARTICIPANT PER DEPTH FROM THOSE THAT CODE 7 (MOBILITY ISSUES)		
	DEPTHS 9 & 10: RECRUIT 1 PARTICIPANT PER DEPTH FROM THOSE THAT CODE 6 (MENTAL HEALTH CONDITIONS)		



Q15	I am going to read out a series of statements. For each statement, please can you tell me whether
	you:

	Strongly disagree (1)	Disagree (2)	Neither agree nor disagree (3)	Agree (4)	Strongly agree (5)
I don't want to use technology					
I lack confidence using technology / internet					
I lack digital skills					
I have a poor signal / internet connectivity					
I have worries about security when using digital technology					
I am put off by the cost of accessing digital services (i.e. device / service cost)					
I can't afford to pay for the cost of accessing digital services (ie, device / service cost)					
I live in an area where I can't get access to digital services (ie, rural location with no connection)					

Q16

DEPTHS 1, 2, 11 & 12: RECRUIT 1 PARTICIPANT PER DEPTH THAT IS DIGITALLY EXCLUDED. USE THE POINTS GIVEN IN THE TABLE ABOVE (E.G. DISAGREE = 2 POINTS) TO WORK OUT THE PARTICIPANTS TOTAL SCORE FOR DIGITAL EXCLUSION (IE, THOSE THAT SCORE 25 - 35 POINTS)

#### FOR THE PURPOSE OF MARKET RESEARCH

We are conducting some research about your views and expectations of United Utilities long term priorities and would like to invite you to take part.

GENERAL PUBLIC GROUPS / FUTURE CUSTOMERS GROUPS: This will involve a 2 hour online group discussion. There will also be the possibility of a short follow up interview.

VULNERABLE CUSTOMER DEPTHS: This will involve a 75 minute online interview (or we can conduct some as telephone interviews if this method is preferred / more suitable). There will also be the possibility of a short 15 minute follow up interview.

You will receive £XX as a thank you for taking part. Would you be interested in taking part?



		1	1
Q16	MUST BE ASKED OF ALL There will be a follow up stage to this research involving a proportion of respondents to take part in a 15 minute telephone interview.		
	Would you be happy for us to re-contact you again in the future about taking part in further stages of this research project?	(0)	
	Yes No	(S) 1 2	Q17
	RECORD ALL RESPONSES (NOT A CONDITION FOR RECRUITMENT)		
Q17	MUST BE ASKED OF ALL -		
	We will be video recording the discussion.		
	This is for market research purposes only and will not be put into the public domain i.e. it will not be shared with the media or on social media.		
	It may be shared with United Utilities but they will only use the footage internally and they will not use it for marketing or share it externally.	(6)	
	I am happy for the discussion to be recorded	(S) 1	Q18
	I am not happy for the discussion to be recorded	2	T&C
Q18	Do you have internet access at home?	(0)	
	Yes No	(S) 1 2	Q19
	NOTE - WE WILL SEEK TO ACCOMMODATE THOSE WITHOUT INTERNET ACCESS VIA TELEPHONE INTERVIEWS		
Q19	We will need to share some information with you on the screen during the interview, so you will need to join the call using a tablet or laptop ideally - What device will you be completing the		
	interview on?  Laptop	(S) 1	
	Tablet	2	
	NOTE- WE WILL POST STIMULUS TO ANY PARTICIPANTS COMPLETING ON A SMARTPHONE		
Q20	The market research project has been classified as highly confidential. I understand the confidential nature of the information I may receive as part of the market research and I agree not to disclose or discuss such information with anyone outside of the research session		
	Agree	(S)	
	Disagree	2	T&C



**EMAIL ADDRESS:** 

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**RESEARCH SESSION** 

Thank and close – inform respondent that they may be contacted as part of our quality control proced that this interview has been carried out in accordance with the MRS Code of Conduct.	are to (	check
Was this interview supervised/accompanied?		
Yes No	1 2	
Supervisor Signature :	_	
Supervisor print name :		
I DECLARE THAT THIS INTERVIEW WAS CONDUCTED ACCORDING TO THE INSTRUCTIONS GIVEN MRS CODE OF CONDUCT, WITH A PERSON WHO WAS NOT KNOWN TO ME.	N, AND	THE
Signed : Print :		
PLEASE CHECK YOU HAVE PUT YOUR INTERVIEWER NUMBER ON THE TOP AND THE INTERVIE	W DAT	ſΕ
PLEASE COMPLETE THE NAME AND ADDRESS SECTION ON THE FOLLOWING PAGE. FOR E PROTECTION PURPOSES THIS WILL BE REMOVED ONCE THE RESEARCH IS COMPLETE		
PLEASE COMPLETE ADDRESS DETAILS IN BLOCK CAPITALS		
NAME:		
ADDRESS:		
POST CODE (Please collect this as minimum):		
CONTACT NO:		

ALL MUST AGREE NOT TO DISCLOSE OR DISCUSS THE RESEARCH OUTSIDE OF THE

Could also potentially ask question about customer priorities regarding the environment and climate change, whether they use our assets for recreation (ie lakes), and whether they've experienced any issues with UU before (ie flooding, interruptions to supply)