Stimulus Introduction to United Utilities



Water for the North West

16 water companies in total

Water and wastewater companies

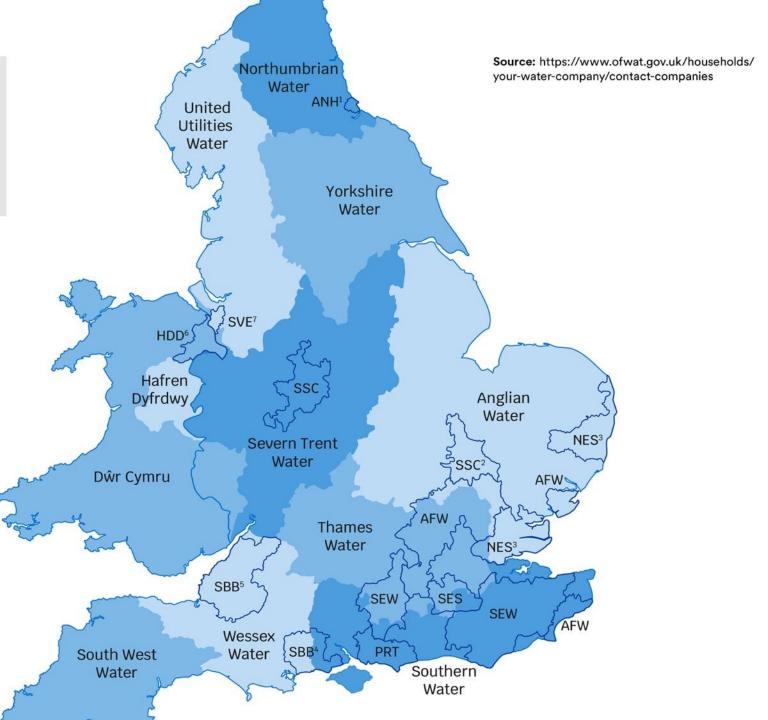
ANH: Anglian Water WSH: Dwr Cymru HDD: Hafren Dyfrdwy NES: Northumbrian Water SVE: Severn Trent Water SBB: South West Water SRN: Southern Water TMS: Thames Water UUW: United Utilities Water WSX: Wessex Water YKY: Yorkshire Water

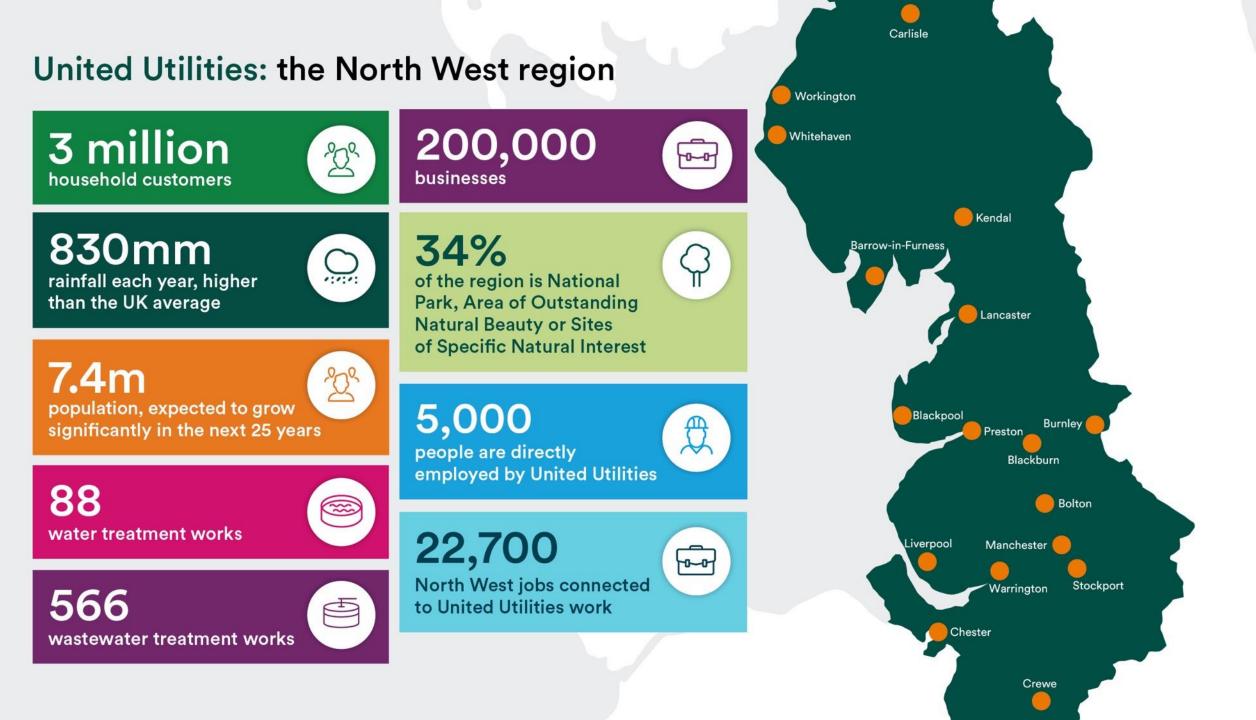
Water only companies

AFW: Affinity Water PRT: Portsmouth Water SEW: South East Water SSC: South Staffs Water SES: SES Water

Key

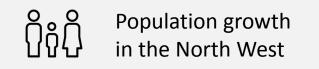
Water services provided under the Hartlepool Water name.
Water services provided under the Cambridge Water name.
Water services provided under the Essex & Suffolk Water name.
Water services provided under the Bournemouth Water name.
Water services provided under the Bristol Water name.
Hafren Dyfrdwy provides water services only in this area.
Severn Trent Water provides water services only in this area.

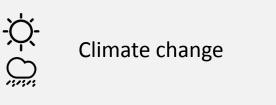




So... what's the problem?

We need to ensure that customers have a reliable supply of clean drinking water and that wastewater leaves our treatment works clean, but there are pressures due to:





Climate change is predicted to cause drier summers, which will affect our water supplies, but the frequency of heavy rainfall and storms has increased and is also predicted to increase further, which could cause sewers to flood onto land and in homes or could leave the system before it's been fully treated and enter lakes, rivers, and the sea.

United Utilities' longer-term plan for 2050

| Managing increased water demand in the North West | | Substantially reducing sewer overflows | |
|--|---|--|---|
| Leakage reduction of 50% by 2050 from 2017-18 level | Reduce household consumption to 110 litres per person, per day by 2050 | Reducing local harm to biodiversity from combined sewer overflows by 2050 | Reducing spills from combined sewer overflows to no more than an average of 10 spills per overflow by 2050 |
| Improving river water quality | | Achieving net zero greenhouse gas emissions | |
| Investing in better treatment of sewage to reduce harmful impacts on rivers by 80% by 2037 | | Net zero greenhouse gas emissions by 2050 | |

Customers on Universal Credit, some state pensions and some benefits are eligible to receive social tariffs which provide them with a reduced bill for their water.

Data showing the take up and monetary value of water companies' social tariffs is shown to the right.

Social tariff take-up 2019–20

Approx. monetary value of support through social tariffs

| Company | No. of customers registers | Compa |
|------------------|----------------------------|----------|
| United Utilities | <u>68,552</u> | United |
| Anglian | 24,307 | Anglia |
| Dŵr Cymru | 88,024 | Dŵr Cy |
| Hafren Dyfrdwy | 872 | Hafren |
| Northumbrian | 25,742 | Northu |
| Severn Trent | 52,690 | Severn |
| South West | 11,547 | South |
| Southern | 84,373 | Southe |
| Thames | 150,372 | Thame |
| Wessex | 24,789 | Wessex |
| Yorkshire | 19,795 | Yorksh |
| Affinity | 60,230 | Affinity |
| Bournemouth | 671 | Bourne |
| Bristol | 15,966 | Bristol |
| Cambridge | 1,306 | Cambr |
| Essex & Suffolk | 4,882 | Essex 8 |
| Hartlepool | 559 | Hartlep |
| Portsmouth | 8,401 | Portsm |
| South East | 33,575 | South |
| South Staffs | 22,228 | South |
| SES | 14,311 | SES |
| Industry average | 34,866 | Indust |

| Company | Estimated value of support provided (\pounds) | Average bill reduction (£) |
|------------------|---|----------------------------|
| United Utilities | 20,254,575 | 295 |
| Anglian | 4,324,001 | 178 |
| Dŵr Cymru | 24,365,606 | 277 |
| Hafren Dyfrdwy | 88,116 | 101 |
| Northumbrian | 3,464,030 | 135 |
| Severn Trent | 11,667,823 | 221 |
| South West | 1,388,448 | 120 |
| Southern | 5,655,365 | 67 |
| Thames | 15,482,176 | 103 |
| Wessex | 4,664,597 | 134 |
| Yorkshire | 2,147,268 | 108 |
| Affinity | 4,596,151 | 76 |
| Bournemouth | 14,864 | 22 |
| Bristol | 1,320,247 | 82 |
| Cambridge | 95,539 | 73 |
| Essex & Suffolk | 421,060 | 86 |
| Hartlepool | 49,453 | 88 |
| Portsmouth | 189,732 | 23 |
| South East | 2,076,651 | 62 |
| South Staffs | 1,805,712 | 81 |
| SES | 1,383,100 | 97 |
| Industry average | 5,021,643 | 236 |
| | | |

WaterSure Bill Cap Scheme take up 2019-2020

No. of customers registered for Priority Services by company

| Company | No. of customers registers |
|------------------|----------------------------|
| United Utilities | 22,772 |
| Anglian | 34,853 |
| Dŵr Cymru | 15,543 |
| Hafren Dyfrdwy | 847 |
| Northumbrian | 3,247 |
| Severn Trent | 13,959 |
| South West | 12,674 |
| Southern | 13,956 |
| Thames | 13,836 |
| Wessex | 7,779 |
| Yorkshire | 7,205 |
| Affinity | 4,055 |
| Bournemouth | 729 |
| Bristol | 2,974 |
| Cambridge | 352 |
| Essex & Suffolk | 4,883 |
| Hartlepool | 320 |
| Portsmouth | 190 |
| South East | 5,220 |
| South Staffs | 1,411 |
| SES | 241 |
| Industry average | 7,950 |

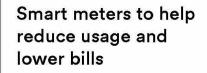
| Company | 2019–20 |
|------------------|---------|
| United Utilities | 98,420 |
| Anglian | 82,383 |
| Dŵr Cymru | 56,119 |
| Hafren Dyfrdwy | 1,531 |
| Northumbrian | 16,897 |
| Severn Trent | 50,130 |
| South West | 24,157 |
| Southern | 20,420 |
| Thames | 80,824 |
| Wessex | 16,209 |
| Yorkshire | 65,661 |
| Affinity | 31,212 |
| Bournemouth | 1,269 |
| Bristol | 7,583 |
| Cambridge | 1,203 |
| Dee Vallley | N/A |
| Essex & Suffolk | 6,376 |
| Hartlepool | 883 |
| Portsmouth | 730 |
| South East | 13,512 |
| South Staffs | 14,273 |
| SES | 6,047 |
| Industry average | 28,373 |

Service improvements

United Utilities targets for 2030



Voluntary improvements set by United Utilities: targets for 2030



900,000 new smart meters

(PA)



Carbon reduction to reduce the impact of our service on the environment 42% reduction



Affordability support

£500 million for support with bills

More than any other water company

ł

Financial support for United Utilities customers

Reduced bill: Back on Track...

If you're experiencing financial difficulties and are worried about paying your water bill, United Utilities may be able to offer you some extra help with their 'Back on Track' scheme.

The scheme is suitable for customers either receiving benefits, or on a low income and finding it difficult to pay their bill following a recent change in financial circumstances (such as redundancy or a reduction in current income).

Depending on your individual circumstances your water bill will be capped at a lower amount for the year.

Discount for low income pensioners

United Utilities Help to Pay scheme provides a bill discount for low income pensioners receiving Pension Credit. Customers can receive a discount of around £60 on their water and/or sewerage bill.

Debt support scheme – Payment Matching

If you need debt support, United Utilities Payment Matching scheme means that for every £1 you pay, they'll match it with £1 too, with their contribution increasing to £2 if you continue to make payments until your debt is cleared.

Bill cap scheme: WaterSure

WaterSure helps reduce water bills if the household uses a lot of water for reasons beyond their control (e.g. households with 3+ children or someone in the household has a higher than average water usage due to a certain medical condition). Recipients must be in receipt of a means tested benefit or tax credit and be on a water meter. Bills are capped in-line with the average metered bill so customers don't pay more for reasons they cannot help.

Payment break

If you're struggling with your bill due to losing your job or having to pay out for an unexpected household emergency, United Utilities Payment Break scheme can help by delaying your payments for an agreed period of time.

Additional support provided by United Utilities

Company funded support:

United Utilities Trust Fund.

United Utilities Trust Fund is an independent grant making trust, committed to helping people out of poverty and debt – thanks to donations by United Utilities.

If you're in real financial hardship, you could qualify for a one-off payment from the Trust Fund to help clear your debts and start afresh.

Additional support & services



Priority Services Register

We can all benefit from a bit of extra support at some stage in our lives. This could be due to age, ill health, disability, mental health problems, financial worries or language barriers.

Priority Services is free and could help you, your family or your friends benefit from additional support from United Utilities so they can respond quickly to those particular needs. Priority Services offer includes proactive communications and couriered bottled water delivery for registered customers in the event of a supply interruption. There are enhanced accessibility tools on the United Utilities website, with adaptations for partially sighted and blind customers as well as support for over 100 languages.



A STRONGER NORTH WEST:

Proactively protecting our service against future challenges like climate change

- Investing £150m in pipes that are fit for the future
- Employing an inclusive and diverse workforce with 5,700 jobs
- Investing now to reduce the future impact of storms on the network
- Reducing the likelihood of future water restrictions
- Providing optional smart meters to help customers reduce water usage and bills. Smart meters also help towards detecting leaks and reducing wastage to protect the environment

A GREENER NORTH WEST:

Reducing water wastage and protecting and enhancing the North West's nature and ecosystems

- Reducing water wastage by 24% on our network and reducing usage
- Significantly reducing sewage water spills into water courses by 39%
- Investing in green, sustainable infrastructure that improves the lives of our communities in the long-term
- Protecting 475km of cleaner rivers to promote biodiversity and wildlife
- Planting a million trees
- Investing c.£195m to reduce carbon emissions by 42% through upgrading to processes with lower emissions and using renewable energy sources

A HEALTHIER NORTH WEST:

Proving additional social benefits to North West communities



- Continuing to provide great quality drinking water across the North West
- Restoring 14 coastal water areas in the North West used for wild swimming and water sports
- Restoring peatland and ecosystems for 500 hectares of land (equivalent to 700 football pitches)
- Leading the utility sector on supporting vulnerable customers with services tailored to their health needs
- Providing £500m of support to households so those struggling to pay have a discounted water bill. This is the largest amount of support ever offered by any water company



Wider statutory responsibilities

Environmental laws:

The services that water companies provide must comply with environmental laws in England and Wales, as well as UK or Welsh Government policy.

All water companies have a programme of work to meet these laws, including a Water Resources Management Plan (WRMP) and the Water Industry National Environment Programme (WINEP). These include:

- Reducing pollution of seas and rivers by sewage overflows.
- Not taking too much water from rivers and the ground.
- Making sure there is enough water available to protect the natural environment as well as providing a public water supply.
- Treating water and wastewater to a standard that does not harm the natural environment.

All water companies must produce a Water Resources Management Plan every 5 years which forecasts water supply and demand over a minimum period of 25 years.

Water companies must also meet legal requirements for the quality and safety of drinking water and protect reservoirs, treatment works and other sites to ensure they are safe and secure.

Storm overflow infrastructure:

When there is too much rainfall for sewers to handle, storm overflows allow rain water, mixed with sewage, to escape into a separate pipe which eventually flows into a river or the sea.

This helps to reduce the risk of properties being flooded with sewage.

There are around 15,000 storm overflows in England, of which 2,191 are in the United Utilities region.

Each company (in England) has a target set by Government to reduce the use of storm overflows:

- By 2035, water companies will have: improved all overflows discharging into or near every designated bathing water; and improved 75% of overflows discharging to high priority sites
- By 2050, no storm overflows will be permitted to operate outside of unusually heavy rainfall or to cause any adverse ecological harm

Drainage & wastewater:

The Environment Act requires sewerage companies to produce Drainage and Wastewater Management Plans, which are set over at least 25 years. The plans consider how things like climate change and population growth affect current and future capacity of sewage and rainwater drainage networks. The plans require a lot of collaboration between sewerage companies and other organisations which work around flood risk, and river management.

Affordability support

Under the proposed plan, United Utilities would assign £500m towards a fund for struggling bill payers.



Performance in 2020–25



£500 million

> Target for 2030

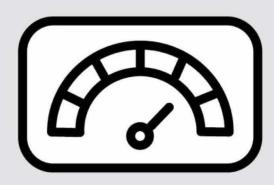
How does United Utilities say it will do this?

We are investing to ensure there is a support package of **£500m** to provide discounted bills to customers who are struggling to pay for their water.

This is the largest support package United Utilities has ever offered.

Smart metering

Smart meters are water meters that give both you and United Utilities a live and accurate read-out of a property's water usage. This means you can see how much water you've been using, which can help customers to reduce their usage and lower bills. Currently, no customer properties have smart water meters.



900,000 new smart meters in homes and businesses

Target for 2030

How does United Utilities say it will do this?

We are investing in replacing current meters with smart meters which can be remotely read. This enables homes and businesses to have greater visibility of their usage data, leading to reduced usage and reduced bills.

Smart meters also help us detect leakage in the network, and proactively detect other network issues so they can be prevented before customers experience them. All of this contributes to reducing water wastage and protecting the environment and our natural resources.



Please note: Switching to a measured bill is completely optional for households.

Reducing the amount of water leakage



Leaks can affect customers directly if their water supply is affected. They are sometimes unnoticed if underground. But leakage is often seen in the media and has a cost to people on their bills and a cost to the environment.



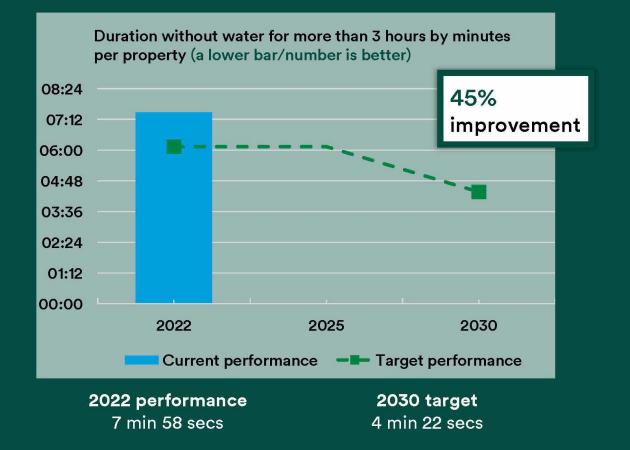
How does United Utilities say it will do this?

We are investing £150m in our pipes and pumps, including upgrading 695km of water mains to reduce the chances of pipes leaking, interruptions to customers' supply or water quality issues.

We are also investing in improved leakage monitoring technology and smart water meters to help spot leaks on our network and customers homes and businesses early.

Reducing interruptions to your water supply

If a water supply is interrupted without warning for more than three hours, it will not be possible to draw water from the taps or flush the toilet; it may be necessary to buy bottled water.



How does United Utilities say it will do this?

We are investing £150m in our pipes and pumps, including upgrading 695km of water mains to reduce the chances of pipes leaking, interruptions to customers' supply or water quality issues.

We are improving our water treatment processes and installing innovative network monitoring technology. This will reduce the number of times your water supply is interrupted. We are also upgrading our power to reduce interruptions to service in the event of a storm or natural disaster.

Reducing the number of water quality issues customers experience

Tap water may look discoloured or taste/smell different to usual. Although still safe to drink, people may prefer bottled water as a precaution until it returns to normal.



How does United Utilities say it will do this?

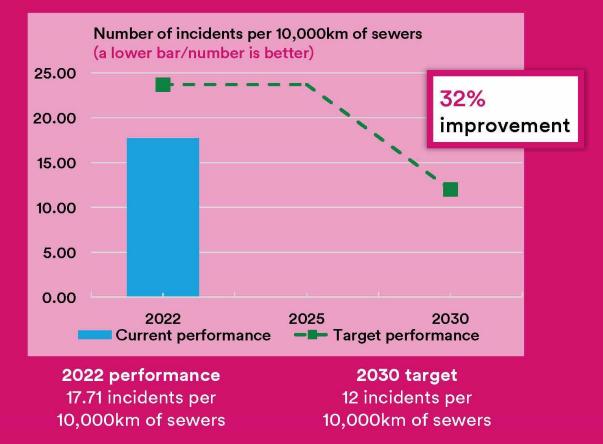
We are investing £150m in our pipes and pumps, including upgrading 695km of water mains to reduce the chances of pipes leaking, interruptions to customers' supply and water quality issues.

We will improve our water treatment processes and install innovative network monitoring technology.

This will prevent issues with taste, smell or appearance of drinking water and help United Utilities spot and fix issues before they occur.

Reducing the number of pollution incidents

Discharges from sewage treatment or networks can affect rivers and bathing waters. This can have a minimal effect on the river ecology or a major effect depending on the scale.



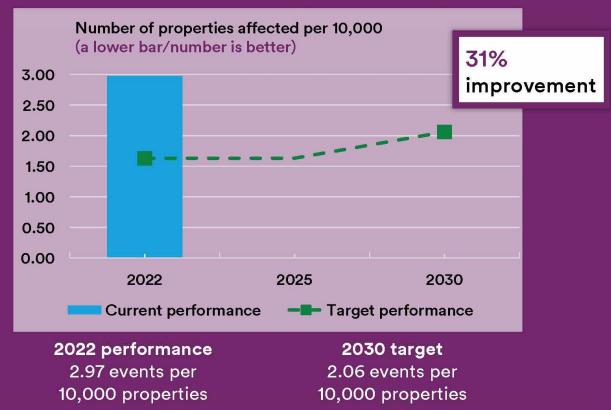
How does United Utilities say it will do this?

Discharges from sewage treatment or networks can affect rivers and bathing waters and have an effect on river quality.

The North West sewer network is vast and big enough to wrap around the earth twice. We plan to invest £3bn for better treatment of sewage and to increase the capacity of our 79,000km sewer network, to support reducing the chances of pollution incidents occurring.

Reducing the number of properties affected by sewer flooding inside their property

An escape of sewage inside properties is highly inconvenient, disruptive and a potential health risk. In bad cases, people need to move out of their properties while things are put right.



How does United Utilities say it will do this?

We know having your property flooded with sewer flooding is unacceptable.

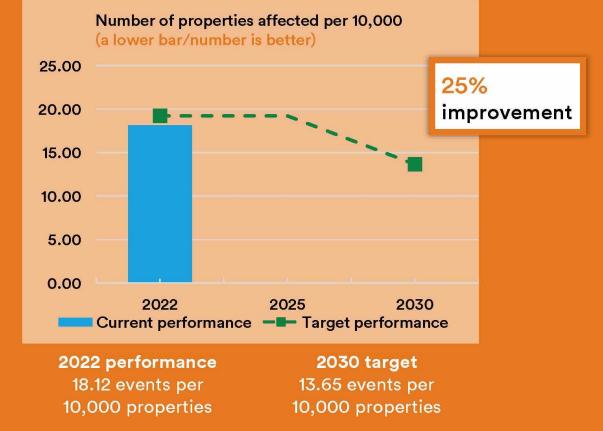
We are investing to:

- Increase our sewer capacity and upgrading sewers so they are stronger and can hold more water and waste
- Deliver sustainable drainage solutions, as less rainfall entering sewers reduces the likelihood of them overflowing
- Install improved monitoring technology to identify and fix problems before they occur.



Reducing the number of properties affected by sewer flooding outside their property

An escape of sewage into gardens or access points to people's properties is inconvenient and unpleasant and can restrict access.



How does United Utilities say it will do this?

We know having your garden and other outside areas flooded with sewer flooding is unacceptable.

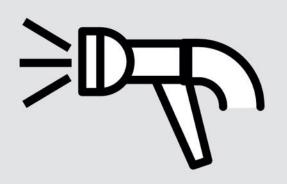
We are investing to:

- Increase our sewer capacity and upgrading sewers so they are stronger and can hold more water and waste
- Deliver sustainable drainage solutions, as less rainfall entering sewers reduces the likelihood of them overflowing
- Install improved monitoring technology to identify and fix problems before they occur.

Halving the chance of experiencing a hosepipe ban between 2025-2030



Hosepipe bans are introduced when United Utilities' water reserves in reservoirs start to run low.



Halving the chance

Target for 2030

How do United Utilities say they will do this?

We are investing in improving water treatment processes and investing in new water sources to help us be more resilient in times of dry weather.

This will enable us to halve the chances a customer would experience a hosepipe ban or water restrictions now and in the future.

Carbon reduction to reduce the impact of our service on the environment

This relates to the greenhouse gas emissions released by United Utilities in the process of providing its services.



The main sources of our emissions come from the energy and chemicals needed to move and treat huge volumes of water and wastewater and operational processes involved in treating the organic matter in sewage to make it safe to recycle back to the environment.

*Target refers to % reduction from a 2019/20 baseline figure.

How do United Utilities say they will do this?

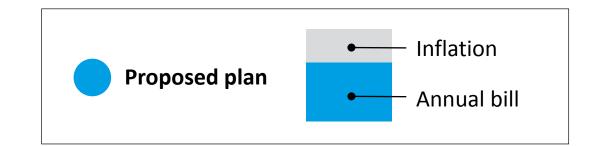
A £195m programme of investment to lower emissions, for example by improving processes to treat water and sewage, moving away from fossil fuels and increasing our renewable energy.

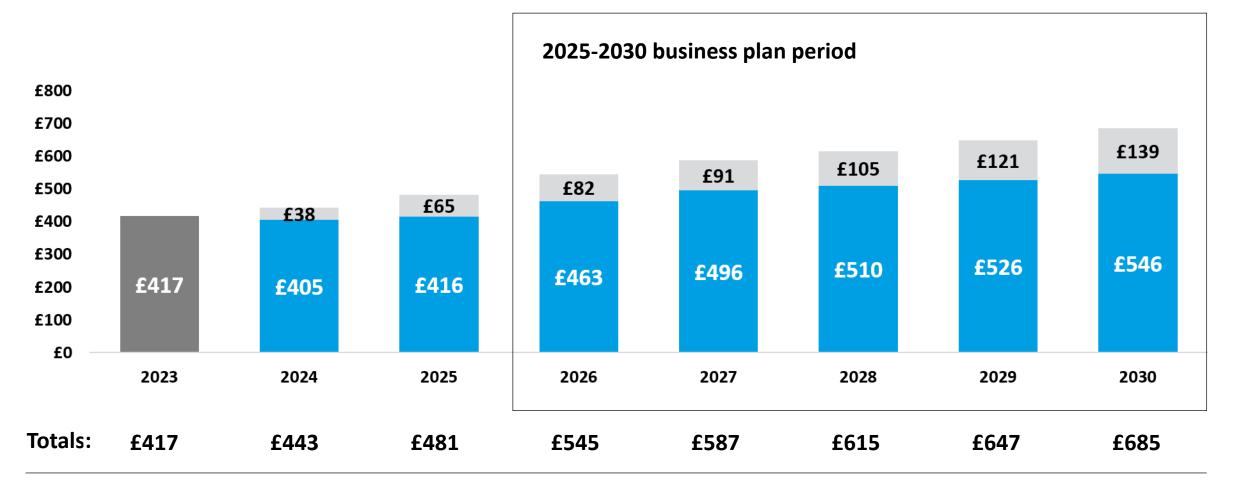
We will also work in partnership to create woodland by completing our programme to plant a million trees and ensure peatland and ecosystems are restored to protect the environment.



Proposed plan: annual bill impact

Average household retail dual bill, £/property

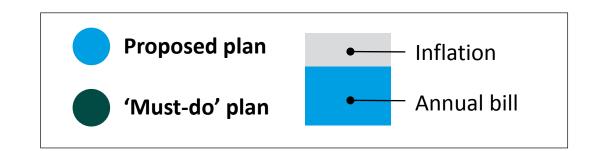


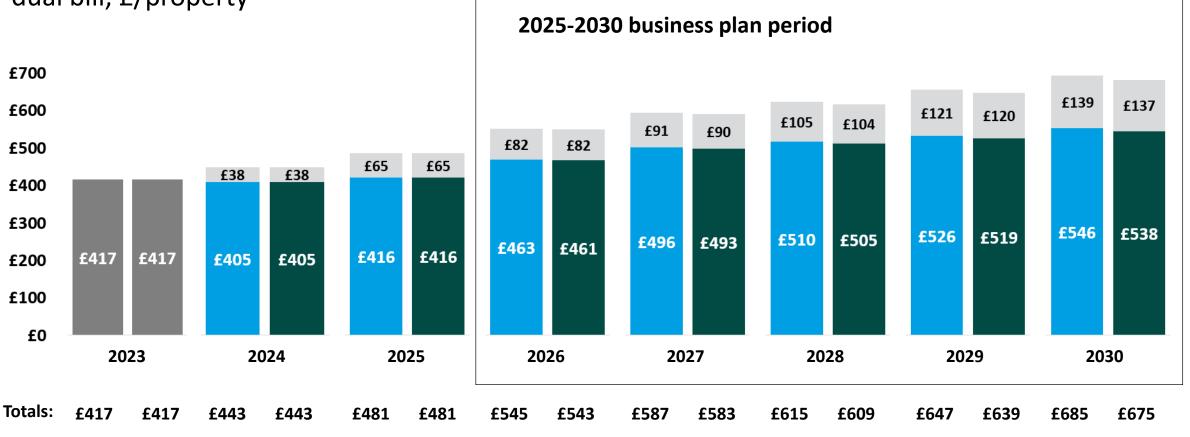


Bill impact comparison:

proposed vs. 'must do' plans

Average household retail dual bill, £/property





Phasing over time

| | Option 1 | Option 2 | Option 3 |
|--------------------------------|--|---|--|
| Description | Investment is spread out across 2030 to 2050 to improve services, gradually improving levels of service | Investment is sooner to allow for improvements to services earlier | Investment is delayed, so service improvements happen later |
| What this means for bills | Bills will increase gradually from 2030 to 2050 | Bill increases happen earlier, with a steep increase sooner and then hold steady | Bill increases happen much later with a steeper increase later on |
| What this means for service | Steady and gradual improvement to services from 2030 to 2050 | Rapid improvement to services earlier, and then improvements hold steady | Little to no improvements to services until later on when investment is undertaken. Rapid improvement to services after this. |