

Vulnerable Depths Post Task Questionnaire:



| Client name: | United Utilities |
|---------------|--|
| Project name: | Affordability and acceptability research |
| Job number: | 9240 |



Thinking about how your income may change in the future, how easy or difficult do you think it would be for you to afford these water and sewerage bills?

Please select one answer only.

| Code | Answer list | |
|------|----------------------------|--|
| 1 | Very easy | |
| 2 | Fairly easy | |
| 3 | Neither easy nor difficult | |
| 4 | Fairly difficult | |
| 5 | Very difficult | |
| 85 | Don't know | |

GO TO Q02.

Q02.

Thinking about United Utilities proposals for supporting customers who may have additional needs or who need financial support, how acceptable or unacceptable are these to you?

Please select one answer only.

| Code | Answer list | |
|------|-------------------------|--|
| 1 | Completely acceptable | |
| 2 | Acceptable | |
| 3 | Unacceptable | |
| 4 | Completely unacceptable | |
| 85 | Don't know / can't say | |

GO TO Q03.

Q03.

Based on everything you have heard and read about United Utilities proposed business plan, how acceptable or unacceptable is it to you?

Please select one answer only.

| Code | Answer list | |
|------|--------------------------------------|--|
| 1 | Completely acceptable (GO TO Q04b) | |
| 2 | Acceptable (GO TO Q04b) | |
| 3 | Unacceptable (GO TO Q04a) | |
| 4 | Completely unacceptable (GO TO Q04a) | |
| 85 | Don't know / can't say (GO TO Q05) | |



You said that the proposed business plan is unacceptable...Why do you say that? Please select the **TWO** main reasons from the list below or write in your own reason(s) if they are not displayed in this list.

| Code | Answer list | |
|------|---|--|
| 1 | Too expensive | |
| 2 | United Utilities profits too high | |
| 3 | The plan won't improve things enough / improvements are too small | |
| 4 | United Utilities should pay for more of these service improvements out of their profits | |
| 5 | The plan is poor value for money – it's not doing enough for the cost | |
| 6 | The plan doesn't focus on the right things | |
| 7 | I won't be able to afford this | |
| 8 | I don't trust United Utilities to make these service improvements | |
| 9 | Plan isn't good enough for future generations | |
| 10 | I don't trust United Utilities to do what's best for their customers | |
| 11 | Plan is not environmentally friendly | |
| 80 | Other 1 – (please specifiy) | |
| 80 | Other 2 – (please specifiy) | |

GO TO Q05.



You said that the proposed business plan is acceptable...Why do you say that? Please select the **TWO** main reasons from the list below or write in your own reason(s) if they are not displayed in this list.

| Code | Answer list | |
|------|--|--|
| 1 | It's not too expensive | |
| 2 | The plan is good value for money – it's doing a lot for the cost | |
| 3 | United Utilities plan focuses on the right things | |
| 4 | I trust United Utilities to do what's best for their customers | |
| 5 | The plan will make big / good improvements to things | |
| 6 | I trust United Utilities to make these service improvements | |
| 7 | Plan is environmentally friendly | |
| 8 | I will be able to afford this | |
| 9 | Plan is good for future generations | |
| 80 | Other 1 – (please specifiy) | |
| 80 | Other 2 – (please specifiy) | |

GO TO Q05.

Q05.

Of the business plans you have seen today, which one do you prefer overall? Please select one answer only.

| Code | Answer list | |
|------|-------------|--|
| 1 | Proposed | |
| 2 | Must do | |

GO TO Q06.

Q06.

To what extent, if at all, do you trust United Utilities to deliver their proposed plan by 2030?

Please select one answer only.

| Code | Answer list | |
|------|--|--|
| 1 | Trust United Utilities to deliver it all | |
| 2 | Trust United Utilities to deliver some of it | |
| 3 | Trust United Utilities to deliver a little of it | |
| 4 | Don't trust United Utilities to deliver it | |

GO TO Q07.



Why do you say that?

Please select the **TWO** main reasons from the list below

| Code | Answer list | |
|------|--|--|
| 1 | United Utilities give me a good service | |
| 2 | United Utilities services are good value for money | |
| 3 | United Utilities keep their service promises to their customers | |
| 4 | United Utilities don't update their customers on how they are delivering | |
| 5 | United Utilities don't give me a good service | |
| 6 | IUnited Utilities services are poor value for money | |
| 7 | Shareholders are more important to United Utilities than customers | |
| 8 | United Utilities will want to put their bills up by more than this | |
| 9 | United Utilities customers are their top priority | |

GO TO Q08.

Q08.

How easy, or otherwise, was it for you to decide which plan you preferred? *Please select one answer only.*

| Code | Answer list | |
|------|----------------------------|--|
| 1 | Very easy | |
| 2 | Fairly easy | |
| 3 | Neither easy nor difficult | |
| 4 | Fairly difficult | |
| 5 | Very difficult | |



To what extent do you agree with the following statements...

Please select one answer for each statement.

| Code | Statement | 1 - strongly disagree | 2 | 3 - neutral | 4 | 5 – strongly agree |
|------|---|-----------------------------|---|----------------|---|--------------------------|
| 1 | I was able to understand the various parts of the business plan. | | | | | |
| 2 | My responses were based on how much difference each part of the business plan would make to my household. | | | | | |
| 3 | My responses were based on how much the business plan would cost my household. | | | | | |
| 4 | I found it easy to choose which of the business plan components were most important to me. | | | | | |
| 5 | I found the session engaging and enjoyed participating. | | | | | |

THANK YOU FOR YOUR PARTICIPATION.
PLEASE HAND YOUR COMPLETED SURVEY BACK TO THE MODERATOR.